

# Amazon Web Services

For Government, Education, and Nonprofit Organizations

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# What Is (True) Cloud Computing?



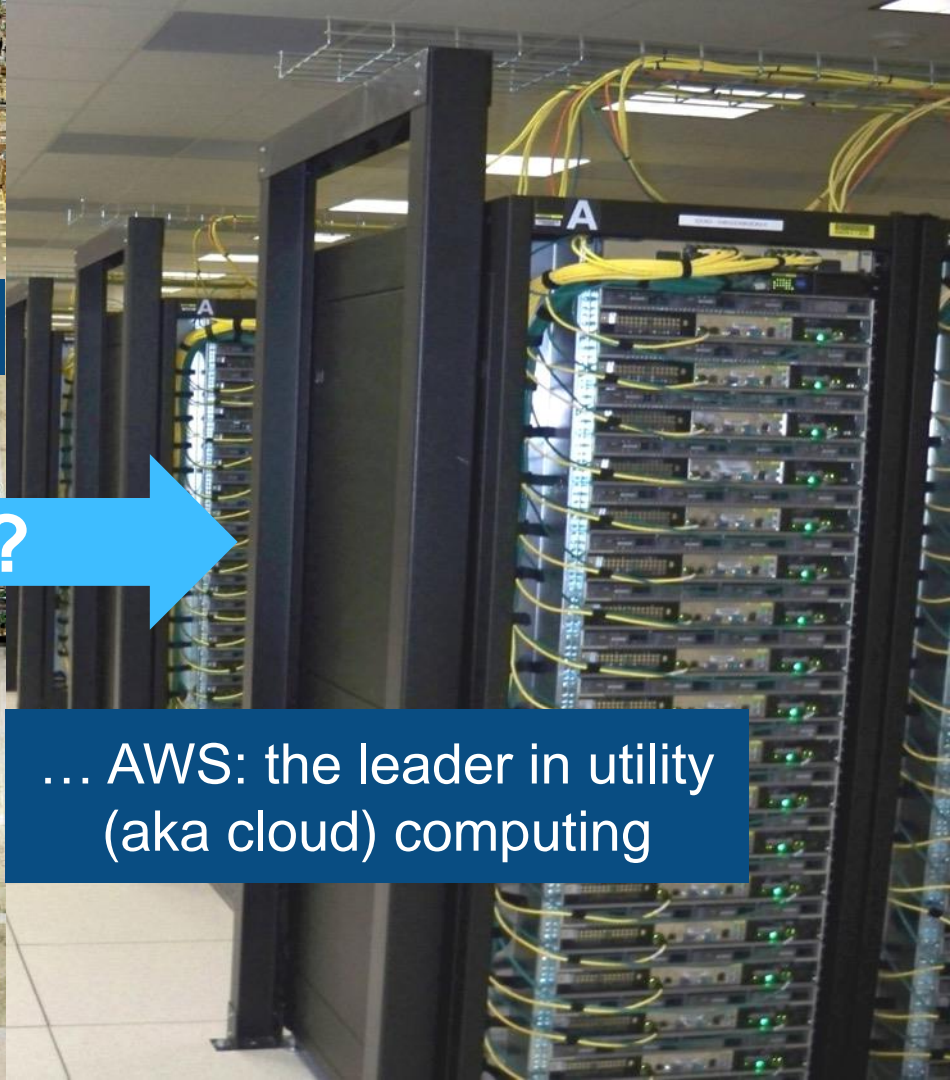
The on-demand delivery of IT resources over public or private networks with zero up-front costs, no long-term contracts, and pay-as-you-go pricing



Amazon.com...



?



... AWS: the leader in utility  
(aka cloud) computing

# Why Are Entities Adopting Cloud Computing?

## Seven main benefits experienced by entities

1. It replaces up-front capital expense with low variable cost
2. It offers lower total costs than companies can achieve themselves
3. It provides pricing-model choice to support variable and stable workloads
4. It drives down IT labor costs, both up-front and ongoing
5. It offers premium security capabilities at non-premium prices
6. It supports highly available workloads (as well as DR/COOP) for a fraction of the cost
7. Agility and speed of innovation: *programmable infrastructure revolutionizes IT*

# Why Does the Cloud Matter in Public Sector?

## Pave the Way for Innovation



It offers:

- Disruptive innovation
- Agility
- Twenty-first century capability
- New skills
- Cost savings

## Make the World a Better Place

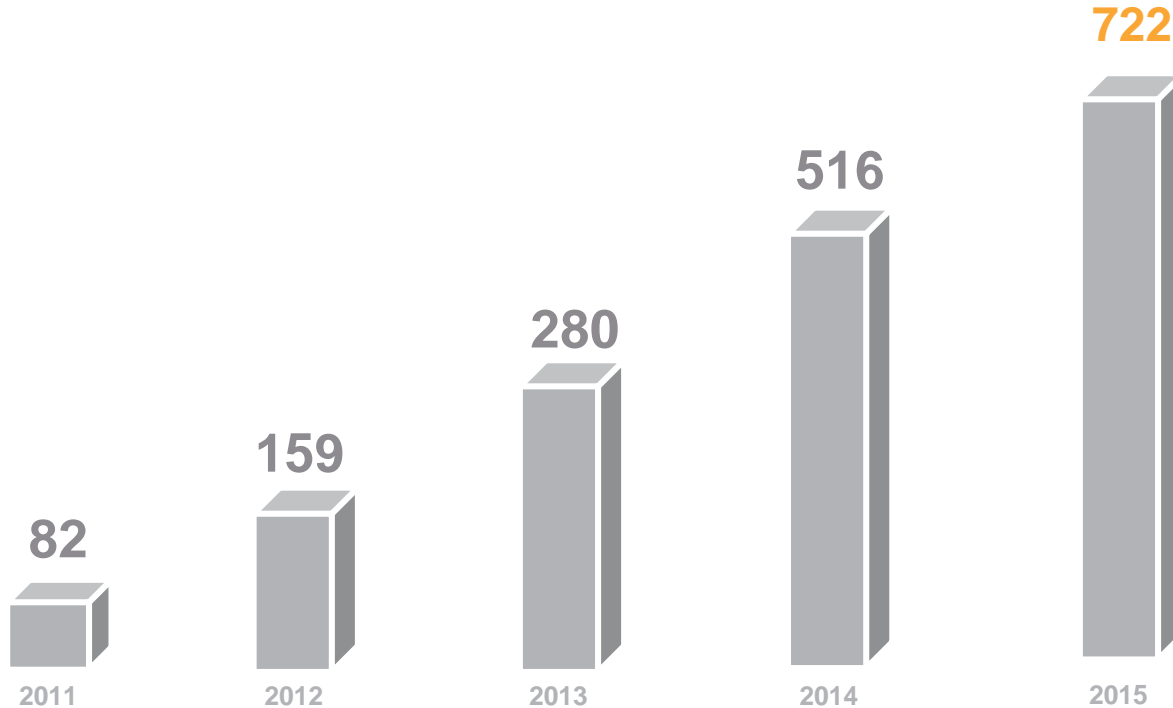


It enables:

- World-changing projects
- Economic development
- Citizen services and engagement
- Research and education

# Rapid Pace of Innovation

Since 2011, AWS has launched 1,677 new services and major features, totaling 1,850 since inception in 2006.





# AWS Global Infrastructure

12

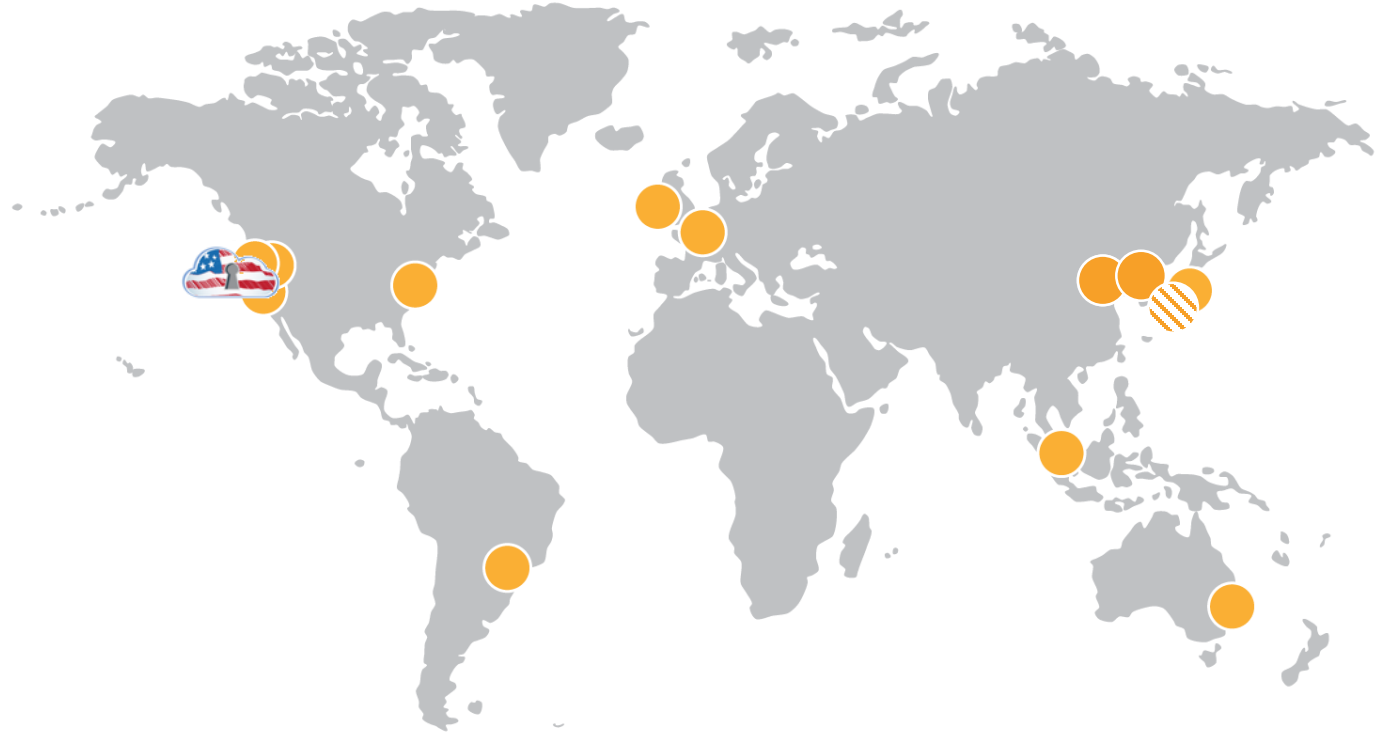
Regions

30

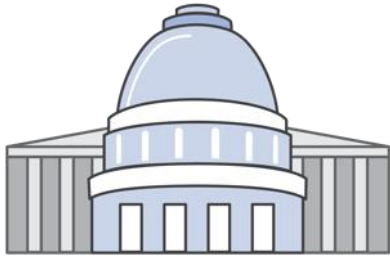
Availability  
Zones

53

Edge  
Locations

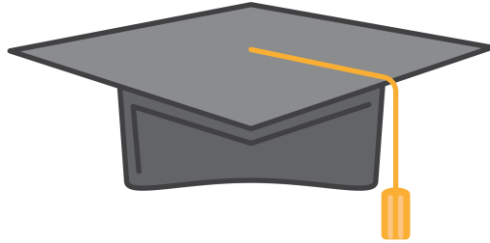


# AWS in the Public Sector



**2,000+**

government  
agencies



**5,000+**

educational  
institutions



**17,500+**

nonprofit  
organizations

**~100% Growth Every Year**



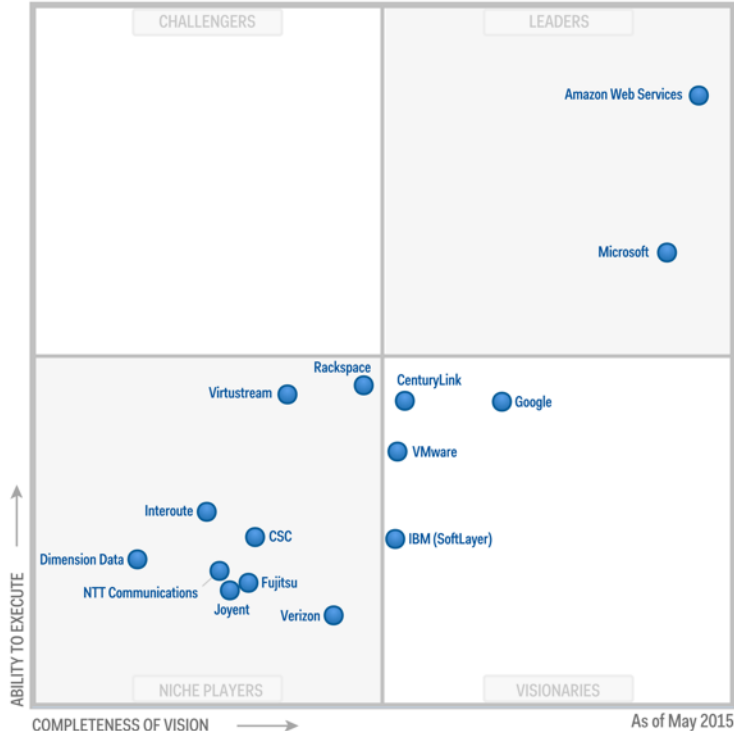
# Government Agencies and Educational Institutions Use AWS Worldwide



# AWS is Leader and Visionary

## Gartner Magic Quadrant for Cloud Infrastructure as a Service, Worldwide

Figure 1. Magic Quadrant for Cloud Infrastructure as a Service, Worldwide



Source: Gartner (May 2015)

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Gartner "Magic Quadrant for Cloud Infrastructure as a Service, Worldwide," Lydia Leong, Douglas Toombs, Bob Gill, May 18, 2015. This Magic Quadrant graphic was published by Gartner, Inc. as part of a larger research note and should be evaluated in the context of the entire report. The Gartner report is available at <http://aws.amazon.com/resources/analyst-reports/>. Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

# AWS is Architected for Government Security Requirements

Certifications and accreditations for workloads that matter – Compliant Solutions



AWS CloudTrail and AWS Config – Call logging and configuration management for governance and compliance



- Log, review, alarm on all user actions
- Browse-and-query database of current and previous state of cloud resources

# Build everything on a **constantly improving** security baseline



## AWS Foundation Services

Compute

Storage

Database

Networking

AWS Global  
Infrastructure

Availability  
Zones

Regions

Edge  
Locations

AWS is  
responsible for  
the security **OF**  
the Cloud



# Economies of Scale Apply to Security and Compliance

There is nothing better for the entire customer community than an exacting subset of customers.



The stringent demands of a few...

**NASDAQ**



Set a higher standard for everyone



Tough scrutiny, market-leading capabilities, constant improvements, and a world-class AWS security team benefit the whole client community.

## Everyone's Systems and Applications

**NASDAQ**

REQUIREMENTS



REQUIREMENTS



REQUIREMENTS

Amazon Web Services Security Infrastructure

# Increased Agility

The AWS logo is an orange cloud shape with the letters "AWS" in white, bold, sans-serif font inside it.

AWS

**Increased agility → Innovation** has become the #1 reason Entities use the AWS cloud.

# **INCREASE INNOVATION**

Lower the cost of experimentation



# AWS Fosters a Culture of Innovation: Experiment Often and Fail Without Risk



## With on-premises operations:

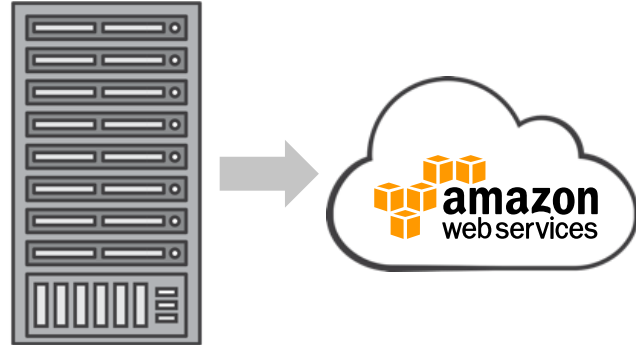
- Experimenting is infrequent
- Failure is expensive
- Innovation is diminished



- Experiment often
- Fail quickly at a low cost
- Innovation increases

# Government Use Cases on AWS

- Development and testing
- Enterprise applications
- Big data and high-performance computing (HPC)
- Storage, backup, and archiving
- Disaster recovery
- Web, mobile, and social apps
- Virtual desktops
- Data center migrations
- Smart Cities



**SMART CITIES**

# City on a Cloud Innovation Challenge 2016

The Innovation Challenge is open from March 12 - May 13



AWS helps local and regional governments innovate by simplifying IT workloads that governments struggle with and depend on every day, such as Geographical Information Systems (GIS), Content Management Systems (CMS), Open Data portals, and more. All of these applications run on AWS and make it easier for governments to deliver services to their citizens.

Through our City on a Cloud Innovation Challenge, we recognize local and regional governments as hubs of innovation in three categories: **Best Practices**, **Partners in Innovation**, and **Dream Big**. Winners will receive AWS promotional credits to start or continue their projects.

Visit:

<http://aws.amazon.com/stateandlocal/cityonacloud/>



## City Planning



Cities are using cloud-based tools for permitting, planning and historic preservation. Learn about [San Francisco's City Planning](#) efforts.

## Sanitation



GIS technology has revolutionized many aspects of city life - including sanitation. Learn how [Jerusalem is using Clean City](#) to track and manage garbage collection and give citizens greater control over collection of waste.

## Air Transportation



Transit hubs can be an asset or a hindrance to those trying to reach their destination. Learn how [London City Airport](#) has employed an Internet of Things approach to help travelers be more efficient and productive.

## Open Data



The most basic function of a local government is to communicate to the public about the area. Learn how [Santa Clarita](#) is realizing savings from moving their website infrastructure from on premises to the cloud.

## Parks



Urban areas value green spaces for recreation, public health and aesthetics. Learn about the [Open Tree Map](#) application being used by many cities and towns.

## Voting



There is nothing more central to civic life than the opportunity to express your opinion and elect your leaders. Cloud technology is making the voting process more efficient and reliable. Learn how [Rhode Island](#) is deploying [cloud-based voting systems](#) to move democracy forward.

## Utility Monitoring



Utilities are a core piece of the critical infrastructure of a city. Learn how the [City of Houston, Texas](#), deployed a cloud-based water monitoring application that helped to reduce water usage and cut down on billing complaints.

## Public Websites



Healthcare is becoming increasingly dependent on data. As the government becomes more involved in the healthcare marketplace, adoption of technology to drive efficiency and effectiveness is accelerating. Learn how [Michigan Health Connect](#) is addressing these challenges.

## Street Maintenance



Whether in the wake of a major storm or simply for routine maintenance, cloud-based applications can help direct street maintenance efforts. Learn how [New York City Transit](#) dealt with the aftermath of Hurricane Sandy.

## Disaster Preparedness



The cloud offers a compelling alternative to backup on premises data centers for disaster recovery. Learn how the [City of Asheville, NC](#) is implementing [disaster recovery](#).

## Public Safety and Policing



Police departments need to focus their resources in the right place at the right time. Through data analytics, [HunchLab helps police departments](#) anticipate crime patterns and focus resources where they are needed most.

## Healthcare



Healthcare is becoming increasingly dependent on data. As the government becomes more involved in the healthcare marketplace, adoption of technology to drive efficiency and effectiveness is accelerating. Learn how [Michigan Health Connect](#) is addressing these challenges.

## Route Planning



Visitors and commuters alike need up-to-date information to help them plan their journeys in major cities. Learn how [Transport for London](#) used cloud technology to speed travelers from point A to point B.

## Job Creation



Government entities are increasingly opening their data to citizens, businesses and other governments to improve the flow of information and the basis for innovation. Learn about [Sabae City, Japan's "Data City Initiative."](#)

## Sensor Monitoring



At the heart of the [Internet of Things](#) is sensor monitoring. Enabled by the [AWS](#) platform, the data can be transferred and processed with ease and efficiency.

## Archives



Vast amounts of data require a new approach. Learn how cities are digitizing and storing their records - and making them more available to their citizens. Read about [Dorset History Centre](#) in Southwest England.

# AWS City Usage Scenarios



## Real-time Streaming Data

Collect and process big data in real-time with [Amazon Kinesis Services](#). Load massive streams, analyze them with SQL or build your own custom applications.



## Data Warehousing

Query & analyze large datasets for less than \$1,000 per TB per year with [Amazon Redshift](#), a fast, fully managed, petabyte-scale data warehouse.



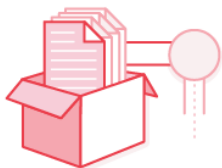
## Hadoop & Big Data Analytics

Easily provision and dynamically scale a Hadoop cluster with [Amazon EMR](#), a managed Hadoop framework. Create and run managed [Apache Spark](#) clusters.



## Machine Learning

Create powerful predictive models & machine learning applications without the need to learn complex algorithms, using [Amazon Machine Learning](#).



## Data Storage

With trillions of objects stored across 11 regions worldwide, [Amazon S3](#) provides a highly reliable, secure, scalable store for all your data, big or small.



## Relational Databases

Easily set up, operate, and scale relational databases in the cloud with [Amazon RDS](#). Choose from MySQL, MariaDB, Oracle, Microsoft SQL Server, PostgreSQL or [Amazon RDS for Aurora](#).



## NoSQL Databases

Deliver consistent, single-digit millisecond latency at any scale with [Amazon DynamoDB](#) - a managed NoSQL database for unstructured data and low latency applications.



## Elasticsearch Analytics

Easily configure, scale, and operate [Elasticsearch](#) clusters, for powerful search, log analysis, and data visualization with [Amazon Elasticsearch Service](#).

# OPEN DATASETS

Open Data | Citizen Data



# SENSOR DATA

Device Data | Voice Data | Touch Data



# DATA ANALYTICS

Machine Learning | Data Warehousing



# WHAT IS OPEN DATA?

*Open data* is data that can be used by anyone for any purpose for free.



**esri**<sup>®</sup>

The   
Weather  
Company



**THE CLIMATE  
CORPORATION**

Many of our customers, such as Esri, the Weather Company, and the Climate Corporation, rely on quality open data as much as they rely on our computing, storage, and other web services.

# SENSOR DATA

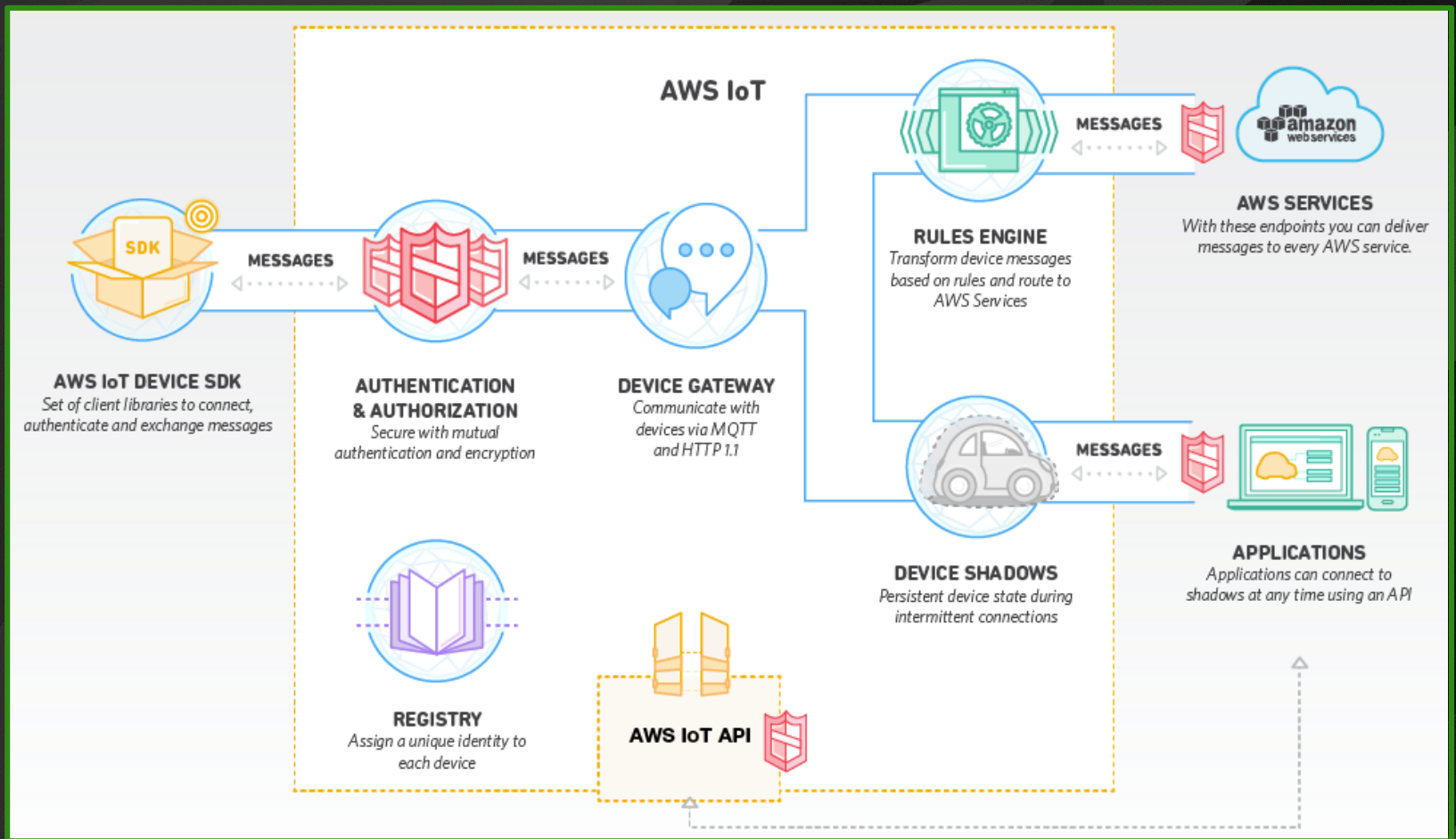




## AWS IoT

Easily and securely connect devices to the cloud.

Reliably scale to billions of devices and trillions of messages.



## AWS IoT



**AWS IoT DEVICE SDK**  
Set of client libraries to connect, authenticate and exchange messages

MESSAGES



**AUTHENTICATION & AUTHORIZATION**  
Secure with mutual authentication and encryption

MESSAGES



**DEVICE GATEWAY**  
Communicate with devices via MQTT and HTTP 1.1



**REGISTRY**  
Assign a unique identity to each device



**AWS IoT API**



**RULES ENGINE**  
Transform device messages based on rules and route to AWS Services

MESSAGES



**AWS SERVICES**  
With these endpoints you can deliver messages to every AWS service.



**DEVICE SHADOWS**  
Persistent device state during intermittent connections

MESSAGES



**APPLICATIONS**  
Applications can connect to shadows at any time using an API

# DATA ANALYTICS



# FULLY LOADED FOR BIG DATA

Sources of Truth



Amazon S3  
Amazon EFS  
Amazon Redshift

Real time



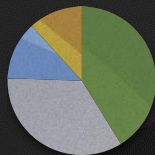
Amazon Kinesis

High Performance Databases



Amazon DynamoDB  
Amazon Aurora

Analysis Platforms



Amazon EMR

Predictive Analytics



Amazon Machine Learning

PUTTING IT TOGETHER



# DATA SOURCES



Smart Devices



Citizen Data



Public Data Sets

# DATA RETRIEVAL



AWS IoT

# DATA PROCESSING



Amazon Kinesis



AWS Lambda



Amazon EMR



Amazon Machine Learning

# DATA OUTPUT



Processed Data



Amazon DynamoDB



Amazon Redshift

# DATA VISUALISATION



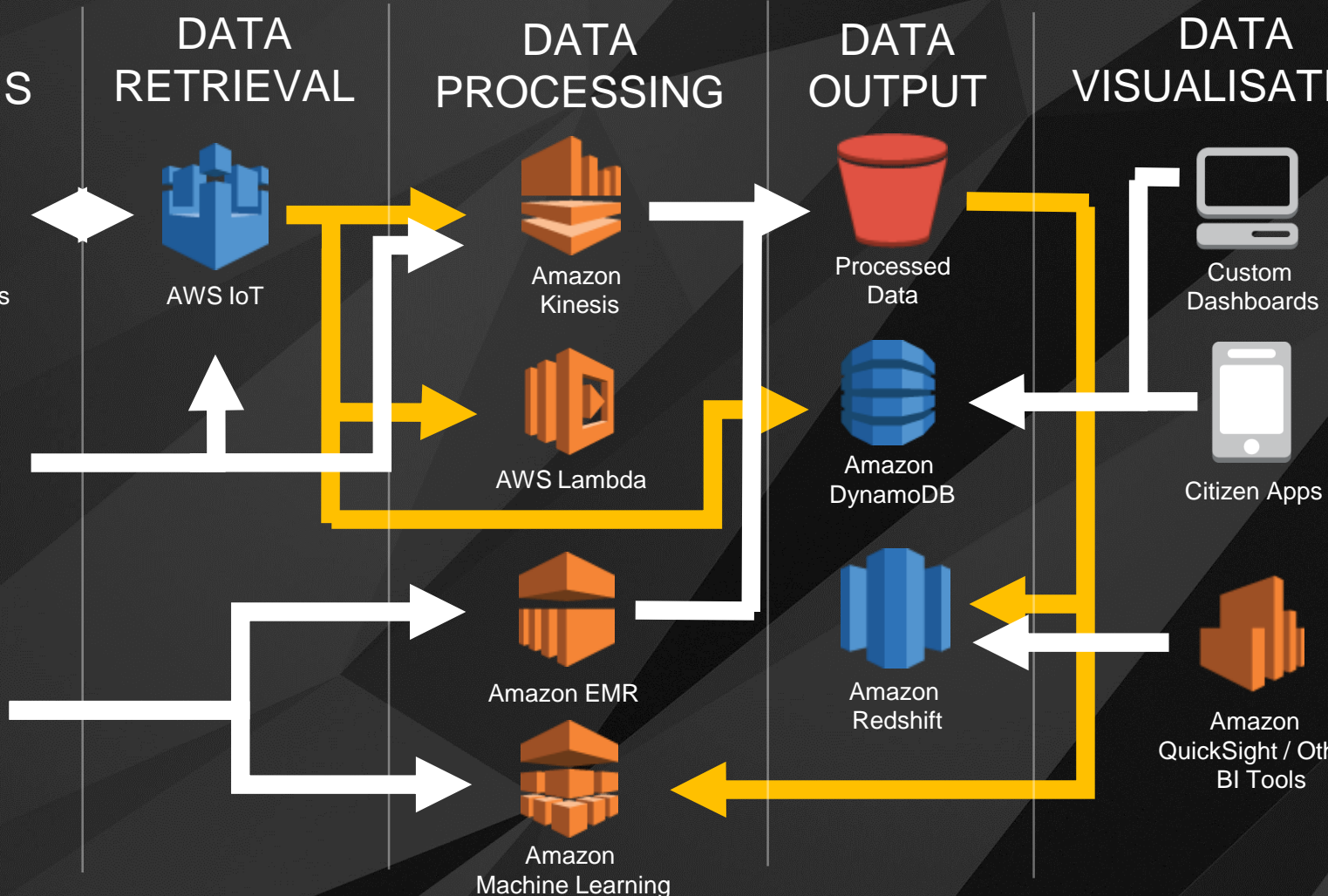
Custom Dashboards



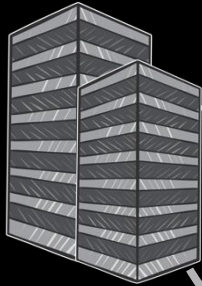
Citizen Apps



Amazon QuickSight / Other BI Tools



**INTEGRATION**



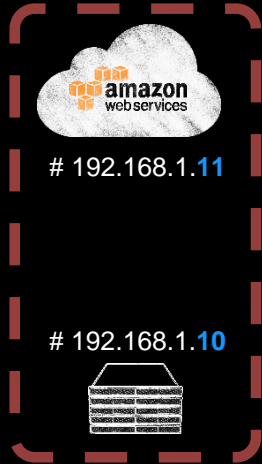
ON-PREMISES  
RESOURCES

**INTEGRATION**

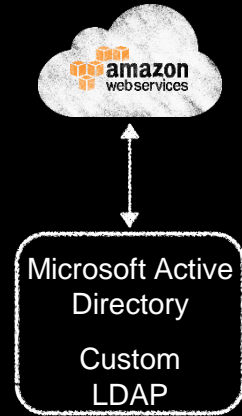
CLOUD  
RESOURCES



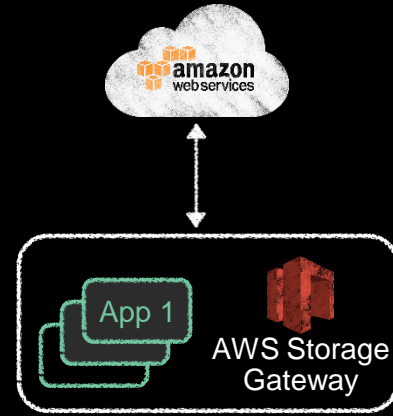
## Integrated networking



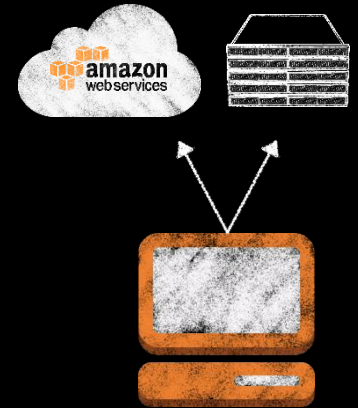
## Integrated access control



## Integrated cloud backups



## Single pane of glass



**ELASTIC CAPACITY**  
**+ NO CAPEX**  
**+ PAY AS YOU GO**  
**+ AVAILABLE ON-DEMAND**

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**= NO RISKS**



# Demostración

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**Q&A**

**Gracias**